



the warranty group®

News from The Warranty Group

For Immediate Release

Virginia Surety Company and Interstate National Dealer Services Announce Extended Service Contract Agreement

CHICAGO, July 27, 2010 – Virginia Surety Company, Inc. (VSC), a wholly-owned subsidiary of The Warranty Group, Inc., today announced an agreement with Interstate National Dealer Services, Inc. to provide underwriting and actuarial support for specific extended service contract programs.

“We’re looking forward to our partnership with Interstate,” said Mike Frosch, senior vice president of VSC. “Virginia Surety’s deep expertise in underwriting automotive, powersport, marine and recreational vehicle service contracts matched with Interstate’s innovative product offerings will benefit agents, dealers, financial institutions and their customers.”

“A partnership with Virginia Surety is a natural pairing for Interstate. They are a respected industry leader and share our intense passion for service excellence and superior value with innovative and market-driven products and services,” Interstate CEO Shaun Fetherston added.

VSC and Interstate are leading industry providers of consumer benefit programs that promote loyalty and customer satisfaction throughout the ownership experience.

About Virginia Surety and The Warranty Group

Virginia Surety is a wholly-owned subsidiary of The Warranty Group, Inc. The Warranty Group is the world’s premier provider of service contracts and related benefits, with operations in 36 countries and more than 2000 employees. With underwriting, claims administration and marketing expertise, The Warranty Group is a single-source solution for manufacturers, distributors and retailers of consumer goods, including autos, homes, consumer electronics, furniture and appliances as well as financial institutions and the travel and leisure industry. www.TheWG.com

About Interstate National Dealer Services, Inc.

Founded in 1980, Interstate National Dealer Services is a leading full-service provider of service contracts and extended warranties for new and used motor vehicles, including autos, RV’s, watercraft, motorcycles and sport vehicles in all 50 states and Canada. With nearly 3 million service contracts sold and administered and over \$700 million in paid claims, Interstate leads the industry in efficient and expedited claims handling, impeccable customer service and a superior technological infrastructure. For more information, please visit www.indes.com

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