



**For Immediate Release**

## **Makoto Iwasaki Joins The Warranty Group as Japan Country Manager**

**Chicago, IL – February 3, 2014** – The Warranty Group, a leading global provider of warranty solutions and underwriting services, proudly announces the addition of Makoto Iwasaki to the Asia/Pacific leadership team as country manager for Japan. In this role, Iwasaki-san will be responsible for top- and bottom-line growth, building client relationships, and creating opportunity in new lines of business.

“With more than 25 years in the insurance industry, Iwasaki-san brings extensive experience to his new role as country manager for Japan and to our leadership team,” said The Warranty Group’s Asia/Pacific executive vice president David Sulfridge. “He will organize and lead our introduction of innovative new solutions for the Japanese market where we are focused on providing best-in-class extended warranties on commercial and consumer products.”

Prior to joining The Warranty Group, Iwasaki-san served as underwriting service director at Lloyd’s Japan, Inc., the world’s leading insurance exchange. During his tenure with Lloyd’s, he garnered experience in the sales, marketing and underwriting of property & casualty insurance and reinsurance, and several lines of specialty insurance. Before joining Lloyd’s, Iwasaki-san spent 10 years as an international consultant for Cornes & Company, Ltd., a trading company involved in the insurance industry since 1864.

Iwasaki-san joined The Warranty Group Japan on February 1, 2014.

### **About The Warranty Group**

Celebrating 50 years of industry leadership, The Warranty Group is one of the world’s premier global providers of warranty solutions and related benefits, with operations in more than 30 countries and 1,900 employees. With Virginia Surety Company and London General Insurance as our wholly-owned insurance companies, The Warranty Group is a single-source solution that provides underwriting, claims administration, and marketing expertise to some of the world’s leading manufacturers, distributors, and retailers of consumer goods including automobiles, homes, consumer appliances, electronics, and furniture, as well as specialty insurance products and services for financial institutions. For more information, visit [www.thewarrantygroup.com](http://www.thewarrantygroup.com)

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